

McLean, Koehler, Sparks & Hammond

Certified Public Accountants/Business Consultants

The Accountability System

What could you achieve if everyone in your organization held themselves accountable?

Imagine what it would be like if all your employees were performing up to their full potential.

If they're not, do you know why?

Through our work with hundreds of CEOs, we've discovered that **accountability** is the key to achieving remarkable business results. The Accountability System is a series of four workshops designed for business leaders and managers who want to achieve substantial gains in sales, productivity, employee retention or customer service.

When you bring the Accountability System to your organization, your team learns:

- How to create a culture of personal accountability that leads to better business results.
- Three factors that contribute to accountability and three factors that compromise it.
- How to move from being a "Manager" – to being an accountability "Coach."
- The skills you need to create accountability and high performance throughout your organization.

McLean, Koehler, Sparks & Hammond helps owners and business leaders become more successful by providing innovative financial, technology and management solutions for every stage of their organizations' life cycle. MKS&H's organizational consulting division, Tandem Partners, specializes in people strategies that drive business results. For more information on this article or MKS&H, please contact Margaret Wilson at 410-296-6200 or via email: margaret@mksh.com.

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